



Where Healthcare Means More

High Level Care With ePlus

Hospitals and healthcare organizations across the country rely on ePlus to optimize IT investments and deliver state-of-the-art patient care. We take the time necessary to completely understand your environment, requirements, and constraints. We can be engaged for the entire project—from analysis and design to deployment, documentation, support, and beyond.

Every day your patients and employees rely on cutting edge technology to deliver the safest and highest quality care possible. Strategic investments in IT and seamless integration with care delivery systems can set you apart from your competition and bring significant value to your organization.

IT Solutions for Healthcare



IT Hardware, Software,
and Services



IT Equipment
and Services



Professional and
Knowledgeable Staff

You deserve a trusted and dedicated partner by your side. A company with a depth and breadth of real-world healthcare experience required to deliver and support the complete spectrum of your IT needs.

That partner is ePlus.



Transformative Technology

ePlus can help you identify, select, and deploy technology to elevate the patient experience.

- + **Telemedicine and telehealth** to enhance patient examinations and consultations as well as facilitate non-clinical provider training, continuing medical education, and services
- + **Mobility and collaboration** – including wireless networks and virtual desktops – to expand patient engagement at the point of care, improve clinician productivity, and achieve cost efficiencies



Transformative Technology

- + **Big data / analytics** to best leverage clinical and claims data in order to drive the best possible care and outcomes and enable data sharing
- + **IT security solutions** to evaluate your existing environment, identify proper calibration for prevention and detection, and enumerate and strengthen your controls to protect against the increasing threat of ransomware

ePlus can help you overcome budget limitations by leveraging extended payment and finance options. Our customers are able to provide the highest level of patient care while maintaining budget flexibility and regular refresh cycles. This means you get the right technology when you need it.

Financial Solutions for Healthcare

- + Operating leases
- + Capital leases
- + Purchase-leaseback of installed equipment
- + Flexible payment plans
- + Tax-exempt instruments
- + Multiple end-of-term options (including upgrade, renewal, purchase, or return)

Our experience in healthcare spans decades. We can provide expert assistance for your IT investment decisions and the evolving reimbursing requirements—to create a long-term technology roadmap.

Budget flexibility to deliver modern patient care.



Financial Services

ePlus can be the single source for all your needs— from furniture and computers to multi-million dollar clinical and diagnostic equipment.

- + Manufacturer-independent financing and management for unique pricing viewpoints
- + Protection against obsolescence
- + Flexible end-of-term options (including operating and capital leases, loans, purchase-leaseback of installed equipment, and tax-exempt instruments)



Financial Services

- + Pay-per-procedure programs available
- + 100% financing including hardware, software, and services
- + Extended and Installment Purchase Agreements
- + Consumption and subscription payment options for qualifying technologies
- + Broad application of use, from IT equipment to MRIs, digital X-rays, nuclear medicine, intravenous pumps, furniture, and fixtures

Professional and Knowledgeable Staff

The ePlus team of 300+ industry-certified experts maintains top certifications in every major technology category. The breadth of technical expertise across our engineering team includes:

- + Cisco certified professionals (including CCIEs, holding 780+ collective Cisco certifications)
- + HPE certified engineers, holding 100+ certifications
- + Microsoft engineers (including MCSEs, MCTS, MCITP, MCDST, holding 40+ collective certifications)
- + 40+ VMware professionals (VCPs and VAC consultant specializations)
- + Certified SAN and Security engineers
- + HIPAA-certified security professionals
- + Staffing solutions, including short-term, long-term, temporary-to-hire, and direct-hire healthcare IT professionals



Top Level Partnerships

ePlus has proven experience with many manufacturers and healthcare solutions. We are uniquely suited to help you with your technology needs.



Benefits of Working with ePlus

- + Specially-negotiated pricing based on aggregated volume
- + Single source for data center/cloud, security, collaboration/mobility, infrastructure, and services
- + Top-level partnerships with major manufacturers
- + Proven customer satisfaction
- + Expertise relevant to network (CPOE, security) and storage (PACS)
- + Procurement software, allowing for control of the entire technology acquisition process
- + Tailored financing to support innovation

Related Case Studies



Be The Match Supports Its Mission with Technology from ePlus

[watch video](#)



Garrett Regional Medical Center Creates a Hospital Without Walls

[watch video](#)



Charlotte Hungerford Hospital Achieves Better Communication for Healthcare

[watch video](#)



Main Line Health Turns to ePlus for Disaster Recovery

[learn more](#)

Contact Us Today

Learn more about balancing your patient care and budget demands with ePlus to **make technology mean more.**



**Where Technology
Means More®**

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